

### Progress slow and difficult in Frankfort

**THE 2012 REGULAR SESSION** of the Kentucky General Assembly and the subsequent special session illustrate that progress and compromise on key issues remain difficult to achieve. After spending much of the first half of session trying to craft new legislative districts, the legislature made substantial progress on many key issues; however, a number of priorities fell short.

The good news is the legislature passed a two-year budget on time that was, by nearly all accounts, a fiscally responsible plan to fund government services without higher taxes. The legislature implemented a number of Chamber recommendations by reducing the state's level of debt and eliminating a substantial portion of the structural imbalance by relying on fewer accounting gimmicks and the use of one-time monies for recurring expenses – a practice common in recent sessions.

#### SUCCESSES DURING REGULAR SESSION

Perhaps the greatest relief for business was legislation that addressed the interest on the debt the state owes to the federal government for unemployment insurance. Without a mechanism to repay this interest, Kentucky employers would have faced a disastrous \$420-per-employee tax penalty for a total cost to business of more than \$600 million. Working with the Gov. Steve Beshear's administration and business groups, legislators addressed this problem in a bipartisan way that provides for both the interest payment and opportunities for future tax relief. Ultimately, this critical legislation passed the House and Senate unanimously.

Legislators also passed a career-based education initiative, and legislation to simplify local business tax filings. Limited progress was also made on addressing concerns with the public pension system. Lawmakers crafted incentives for auto manufacturing lobs, and a law to improve the regulatory process. They were also able to pass a reasonable compromise that addresses the proliferation of meth labs.

In the waning hours of the regular session, an impasse over road funding and road projects turned what would have been a successful conclusion into a disappointing end that resulted in a contentious blame game and a special session. The transportation budget and a compromise to address prescription drug abuse failed to pass in the regular session, so Gov. Beshear called law-makers back immediately to address these issues. Both items passed in the five-day special session, but a number of other issues will have to wait until next year.

In addition to bills that are enacted, another way to measure the success or failure of any legislative session is to note whether any anti-job business legislation is passed. Fortunately, a number of such measures that were opposed by the Kentucky Chamber were defeated. Legislation that would have increased health and legal costs for businesses was defeated. The defeat of these measures was a positive development for the 2012 session, but business that remained unfinished overshadowed these victories.

#### UNFINISHED BUSINESS

A number of successes for the business community were achieved in a difficult political environment; however unfinished business remains. Several key education issues were unaddressed during the 2012 session. Despite the introduction of many compromise proposals, lawmakers left town without coming together on legislation to prevent 16-year-old students from dropping out of high school. They failed to enact charter school legislation to address persistently low-performing schools. They also failed to pass several Senate measures to improve the quality of teachers in the classroom.



Kentucky Chamber President and CEO Dave Adkisson (center) along with Tyler Campbell (left) of Commerce Lexington and Ron Wolf of Associated General Contractors testified in support of prescription drug legislation during the Special Session of the Kentucky General Assembly.

Lawmakers also did not address one of the most persistent problems faced by our signature thoroughbred industry. For years, other states have been out-competing Kentucky and threatening our position as Horse Capital of the World. The availability of expanded gaming in nearly every other horse-racing state has resulted in a significant job loss for Kentucky – a trend that studies indicate will continue as long as the industry here is denied a level playing field. Unfortunately, despite a strong coalition of supporters, lawmakers failed to advance a proposal to allow the people of Kentucky an opportunity to vote on the issue of expanded gaming.

The General Assembly also missed opportunities to improve the health of Kentuckians. A measure to limit smoking in public places, a proposal to provide incentives for wellness plans in the workplace and a measure to limit frivolous lawsuits that raise health care costs all fell short.

#### CHALLENGES REMAIN

Kentucky faces persistent challenges that demand our attention. The public pension and Medicaid systems pose the greatest fiscal challenges to our prosperity. Our tax code, which is being evaluated by a gubernatorial commission right now, needs reform to make Kentucky more competitive. We must also ensure our labor policies are not a hindrance to job growth as we see neighboring right-to-work states out-compete us. Finally, we must reform our legal climate to slow the increasing costs of civil litigation on Kentucky employers.

The legislative process is designed to be deliberate; however, these and many other issues will require swift action to create a competitive workforce and foster job creation and prosperity in Kentucky. We appreciate the support of our members and your willingness to be engaged in the legislative process to help us make a difference.









#### **PRO-BUSINESS LEGISLATION**

# PASSED

#### **Unemployment Insurance**

HB 495 prevents a \$609 million tax increase on Kentucky employers by creating a permanent mechanism to pay back the interest the state owes to the federal government for unemployment insurance. The bill requires the governor to seek a cap on federal taxes and provides additional tax relief in future years.

#### **Prescription Drug Abuse**

HB 1 (Extraordinary Session) addresses the prescription drug epidemic by strengthening the state's KASPER system and cracking down on pain clinics. Prescription drug abuse is not only a social issue; it is a business issue. From a loss of productivity to creating serious workplace safety concerns to increasing Kentucky's workers' compensation premiums, prescription drug abuse is having a negative impact on jobs.

#### **Tax Simplification**

HB 277 streamlines state business tax filings by creating a one-stop portal for local tax forms on the Secretary of State's website, and requires the establishment of a standard tax form to be accepted by all local jurisdictions by 2017.

#### **Retirement Reform**

HB 300 modernizes the boards of Kentucky's various retirement systems and requires investment placement agents to register as executive branch lobbyists.

#### **Pension Study**

House Joint Resolution 162 creates a task force to study the state's various pension systems. The task force must submit a report to the legislature by December 2012.

#### **Regulatory Reform**

SB 157 requires state agencies to use a uniform method of drafting administrative regulations and makes publishing information online, instead of printing, the preferred method of notice.

#### **Automotive Incentives**

HB 400 amends the Kentucky Jobs Retention Act (KJRA) by allowing companies with projects related to automobile and parts manufacturing to seek economic development incentives regardless of their location in Kentucky. To qualify, proposed projects must have at least 1,000 full-time employees and an investment of at least \$100 million.



Gov. Steve Beshear signs HB 495 into law. The legislation prevents a \$609 million tax increase on Kentucky employers by creating a permanent mechanism to pay back the interest owed to the federal government for unemployment insurance.

#### Pseudoephedrine

Unlike the prescription mandate opposed by the Chamber, SB 3, as enacted, further limits the over-the-counter purchase of cold and allergy medication containing pseudoephedrine to 7.2 grams monthly and 24 grams annually. This legislation is a reasonable compromise to the effort over the past two years to mandate a prescription, which would have unnecessarily increased employer health care costs and employee absenteeism.

#### **Career-based Education**

SB 38 offers career-based programs of study with enriched career counseling for high school students, designed to keep more students engaged in school.

#### **Student Achievement**

HB 37 targets improving student achievement by allowing schools to be exempt from certain administrative regulations and to use innovative approaches.

#### Redevelopment

HB 465 provides incentives to businesses to restore blighted properties, encouraging economic growth, increasing surrounding property values and revitalizing communities. The bill extends non-liability protections to property owners seeking to redevelop a site where a release of petroleum, pollutants or contaminants has occurred.

#### **Protecting Energy Jobs**

HB 559 encourages job retention and expansion by endorsing the recycling of uranium tails and spent nuclear fuels at the

Paducah Gaseous Diffusion Plant. It would also encourage the production of coal to gas liquefaction at the Paducah plant.

#### **Protecting Business Records**

HB 496 protects private companies that compete for state contracts from being forced to disclose all of their records under the state Open Records Act.

#### Responsible State Budget

HB 365 is a fiscally responsible plan budget that funds government services without higher taxes. The plan reduces the state's level of debt and the structural imbalance by relying on fewer accounting gimmicks and the use of one-time monies for recurring expenses – a practice that had become common in recent sessions.

#### Copper Theft

HB 390 addresses the issue of copper theft – one that has been plaguing a number of businesses – by changing the process by which scrap metal is purchased and sold in the Commonwealth.



# DEFEATED

#### **Chiropractic Mandate**

HB 202 would have increased health care costs, particularly on small business owners, by mandating a minimum reimbursement rate and co-pays for chiropractic services. This would have created a slippery slope enabling other providers to demand similar privileges from the legislature. Passed the House, defeated in the Senate.

#### **Anti-Arbitration**

HB 88 would have severely undermined the arbitration process in Kentucky, forcing employers to litigate before they arbitrate and further increasing legal fees. Passed the House; defeated in the Senate.



# UNFINISHED BUSINESS

#### **CHAMBER-SUPPORTED LEGISLATION**

#### **Charter Schools**

HB 77 would have authorized charter schools, which are independent schools designed to provide tuition-free public education choices to parents and students. Charter schools could help areas with consistently low-performing schools. Not considered by the House.

#### **Teacher Workforce**

SB 122 and SB 132 would have made great strides in correcting two antiquated personnel policies that can make it difficult to remove poor performing teachers from the classroom: automatic tenure and the termination and suspension appeals process. These measures would have helped ensure we have qualified teachers in every classroom, increasing the quality of education for our future workforce. SB 122 not considered by the Senate. SB 132 passed the Senate; not considered by the House.

#### **Early Graduation**

SB 86 would have allowed students who meet specific academic criteria to graduate high school early and attend a public two-year or four-year postsecondary institution. The bill was amended to include a requirement to raise the dropout age to 18. Passed the Senate prior to amendment; passed the House as amended; not reconsidered in the Senate as amended.

#### Raising the Dropout Age

HB 216 would have phased in a process to raise the mandatory school attendance age to 18, keeping students in school and working toward a diploma. SB 109 would have made raising the dropout age to 18 optional for local districts. As amended in the House, the bill would have phased in the age requirement after the initial optional period for school districts expired. Attempts to compromise were unsuccessful. HB 216 passed the House; not considered by the Senate. SB 109 passed the Senate prior to amendment; passed the House as amended; not reconsidered by the Senate as amended.

#### **Investing in Great Teachers**

SB 11 would have provided financial rewards for teachers and students of Advanced Placement courses in science, technology, engineering and math, with a goal of encouraging students to pursue STEM careers. Passed the Senate; not considered in the House.



Kentucky Chamber Board Member and Health and Wellness Council Chair John Harryman spoke in support of HB 289 at a news conference in the Capitol. Rep. Susan Westrom introduced HB 289, a statewide smoke-free law that would have prohibited smoking in indoor public places.

#### **Smoke-free**

HB 289 would have created a statewide smoke-free policy that prohibits smoking in indoor public places. Smoking is not only killing us, it is bankrupting us through higher productivity costs, insurance premiums and tax bills. Not considered by the House.

#### **Expanded Gaming**

SB 151 would have given Kentuckians the opportunity to vote on a constitutional amendment to expand gaming as a way to help stem the loss of jobs in the Commonwealth's signature equine industry. Failed in the Senate.

#### **Medical Review Panels**

HB 361 would have established an independent medical review panel process for lawsuits against long-term care facilities, providing a screen for frivolous lawsuits without limiting access to the courts. Rising costs associated with medical malpractice liability continue to take a significant financial toll on Kentucky's health care industry, resulting in increased costs for businesses and consumers. Not considered by the

#### **Worksite Wellness Program**

HB 549 would have helped address high employer health care costs by giving companies a nonrefundable tax credit equal to 50% of the cost of offering a wellness program to employees. Not considered by the House.

#### **Angel Investment**

HB 113 would have extended tax credits to individual investors who further the establishment or expansion of small businesses, create additional jobs and foster the development of new products and technologies. Not considered by the House.

#### **Employee Misclassification**

SB 77 would have clarified the definition of an independent contractor, creating a fair, straightforward procedure that streamlines compliance and ensures a level playing field for employers. Passed the Senate; not considered by the House.

#### **Limiting Debt**

SB 1 would have capped the state debt limit at 6% of General Fund revenues. Although SB 1 did not become law, the biennial budget passed by the General Assembly significantly reduces debt levels. Passed the Senate; not considered by the House.

#### **Alternative Fuel Incentives**

HB 246 would have created incentives for the construction of components used in alternative energy production and energy efficiency projects. Passed the House; not considered by the Senate.

#### Regulatory Reform

HB 450 would have provided that administrative regulations declared by the executive branch would not impose undue costs and fees on Kentucky businesses. Not considered by the House.









#### **False Claims**

HB 401 would have created lucrative financial incentives for employees to become "whistleblowers" to allege fraud and would have encouraged frivolous lawsuits against employers who do business with the state. Passed the House; defeated in the Senate.

#### **E-Verify**

HB 5 would have created a more onerous requirement in Kentucky than other states by requiring any company doing business with a public agency – including any state or local government, school board, university or publicly created board – to use the federal E-Verify system. Passed the House; defeated in the Senate.

#### **Utility Rate Increases**

HB 41 would have driven up the cost of residential and business utilities by removing franchise fee agreements between local municipalities and utilities and spreading the costs of those agreements among the utilities' entire rate base. Defeated in the House.

#### **Energy Cost Increases**

HB 404 would have driven up electric rates by treating coal ash that comes from the generation of electricity at power plants as a hazardous waste. Defeated in the House.

### **2012 VOTING RECORD**

### Find out how your legislators voted on key business issues

EACH LEGISLATIVE SESSION, legislators vote on hundreds of bills that could affect Kentucky's business climate. It's crucial they make well-informed decisions about a bill and its potential impact to the Commonwealth. That's why the Chamber's Public Affairs team informs legislators of the potential impact – both good and bad – legislation may have on employers. We provide expert testimony at committee meetings, produce informative legislative briefs and personally meet with legislators, creating a valuable dialogue between employers and policymakers. We do all of this with the belief that knowledge is key to a successful state and business climate. But now we turn that knowledge over to you – the constituent.

The Chamber has compiled a list of key bills that received a full vote in the House or Senate during the 2012 Kentucky General Assembly. Descriptions of these bills can be found on the preceding pages. These bills were chosen for having significant meaning to the business community, and each one was publicly supported or opposed by the Chamber in advance of the legislative vote. The objective of this information is to provide you with the knowledge to evaluate your legislators and hold them accountable for their actions in the General Assembly. Find your legislators on the chart and see firsthand how they voted. Did your state legislator work for laws that encourage job growth or act contrary to your interest?











Photos courtesy of the Legislative Research Commission LEFT: Senate Majority Leader Robert Stivers and Gov. Steve Beshear. ABOVE: Sen. David Givens and Rep. Wilson Stone.

#### **EXPLANATION OF BILLS USED IN VOTING RECORD**

The roll call votes you see in this record reveal how legislators voted on bills the Kentucky Chamber publicly supported or opposed during the 2012 General Assembly and Extraordinary Session. Although we took positions on several bills, the voting record includes only those that received a full vote before the entire House and/or Senate. Please note that the substance of a bill may be significantly altered during the legislative process. Unless otherwise noted, the legislation referenced in the voting record is based on the final version of the bill receiving a floor vote for each house. To access the language of the bills highlighted in this document, the Kentucky Chamber invites you to visit the Legislative Research Commission's website at Irc.ky.gov.

#### SENATE BILLS

BILLS		Early Graduatior	Career-bas Education	Expanded Gaming	Limiting Debt	Employee Misclassific	Improve Te Workforce	Investing ir Great Teacl	Automotive	Tax Simplificati	Retirement	Prescription Drug Abus	Unemployr Insurance	Budget	Regulatory Reform	Student Achieveme
		Early Gradi	Care	Gan	Lim	Emp Miso	Imp	Inve Gre	Auto	Tax Sim	Reti	Pres Drug	Une	Bud	Reg	Stuc
CH	AMBER POSITION	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	BILL NUMBER	SB86	SB38	SB151	SB1	SB77	SB132	SB11	HB400	HB277	HB300	SSHB1	HB495	HB265	SB157	HB37
LEGISLATOR	DISTRICT															
Walter Blevins	D-Morehead	No	Yes	Yes	No	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Joe Bowen	R-Owensboro	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes
Tom Buford	R-Nicholasville	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes
Jared Carpenter	R-Berea	Yes	Yes	No	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Julian Carroll	D-Frankfort	Yes	Yes	No	Yes	No	Yes No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Perry Clark Julie Denton	D-Louisville R-Louisville	Yes Yes	Yes Yes	Yes No	No Yes	No Yes	Yes	No Yes	Yes X	Yes Yes	Yes Yes	Yes No	Yes Yes	No Yes	Yes Yes	Yes Yes
Carroll Gibson	R-Leitchfield	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	X
David Givens	R-Greensburg	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Denise Harper Ange	0	No	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Ernie Harris	R-Crestwood	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Jimmy Higdon	R-Lebanon	Yes	Yes	Yes	Yes	Yes	X	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Paul Hornback	R-Shelbyville	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Tom Jensen	R-London	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Ray Jones	D-Pikeville	Yes	Yes	No	Yes	No	No	No	Yes	Χ	Yes	Yes	Yes	Yes	Yes	Yes
Alice Kerr	R-Lexington	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Robert Leeper	I-Paducah	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes
Vernie McGaha	R-Russell Springs	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes
Gerald Neal	D-Louisville	No	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
R.J. Palmer	D-Winchester	No Yes	Yes	Yes	Yes	X	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Dennis Parrett Joey Pendleton	D-Elizabethtown D-Hopkinsville	Yes	Yes Yes	Yes Yes	Yes Yes	No No	Yes No	No No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Jerry Rhoads	D-Madisonville	Yes	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Dorsey Ridley	D-Henderson	Yes	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
John Schickel	R-Union	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes
Dan Seum	R-Louisville	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	X	X	No	X	X	X	X
Tim Shaughnessy	D-Louisville	Yes	Yes	Yes	Yes	No	X	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Brandon Smith	R-Hazard	Yes	Yes	No	Yes	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Kathy Stein	D-Lexington	Yes	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Katie Stine	R-Southgate	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes
Robert Stivers	R-Manchester	Yes	Yes	No	Yes	Yes	X	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Damon Thayer	R-Georgetown	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes
Johnny Turner	D-Prestonsburg	Yes	Yes	No	Yes	No	X	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Robin Webb	D-Grayson	Yes	Yes	No	Yes	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Jack Westwood David Williams	R-Erlanger R-Burkesville	Yes Yes	Yes	No No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	No Yes	Yes Yes	Yes Yes	Yes	Yes Yes
Mike Wilson	R-Burkesville R-Bowling Green	Yes Yes	Yes Yes	No No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	res No	Yes Yes	Yes Yes	X Yes	Yes Yes
Kenneth Winters	R-Bowling Green R-Murray	Yes	Yes	No No	Yes	Yes Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes Yes
Mennieur winters	ix-iviuitay	163	163	INU	165	162	163	163	165	163	163	163	165	162	163	162

### HOUSE Ition Ition

BILLS	Student	Achievement	E-Verify	Arbitration	Raising the Dropout Age	Automotive	Tax Simplification	Chiropractic Mandates	Prescription Drug Abuse	False	Early Graduat	Regulatory Reform	Retirement Reform	Budget	Unemployme	Career-based Education
CHAMBER PO		es es	Мo	No	Yes	Yes	Yes	No No	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
BILL N	UMBER F	1B37	HB5	HB88	HB216	HB400	HB277	HB202	SSHB1	HB401	SB86	SB157	HB300	HB265	HB495	SB38
LEGISLATOR DIS	STRICT															
		Yes Yes	Yes Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	No Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Rocky Adkins D-Sand	ly Hook	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
John Arnold D- Linda Belcher D-Shephe		Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	X Yes	X Yes	X Yes	X Yes	X Yes	X Yes	X Yes	X Yes	X Yes
	ilasgow ouisville	X Yes	X Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes X	Yes X	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes X	X Yes	Yes X
Regina Bunch R-Willian	msburg	Yes	Yes	No	Yes	Yes	Yes	No	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
		Yes Yes	Yes Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes X	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
John Carney R-Campb Mike Cherry D-Pr		Yes Yes	Yes Yes	No X	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes X	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	X Yes
Larry Clark D-Lo	ouisville	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
		Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	X Yes	Yes Yes
	,	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes X	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes X
Jesse Crenshaw D-Le	xington	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	X	Yes	Yes	Yes
Ron Crimm R-Lo Robert Damron D-Nicho		Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	No Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Jim DeCesare R-Bowling	g Green	Yes	Yes	No	No	Yes	Yes	X	No	Yes	No	Yes	Yes	Yes	Yes	Yes
Bob DeWeese R-Lo	ouisville	Yes Yes	Yes Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes No	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
-		Yes Yes	Yes Yes	Yes Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	X Yes
C.B. Embry R-Morg	antown	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
<b>Bill Farmer</b> R-Le. <b>Joseph Fischer</b> R-Fort		Yes Yes	Yes Yes	No No	No No	Yes Yes	Yes Yes	Yes No	No No	Yes Yes	X No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
	U	Yes Yes	No Yes	Yes No	Yes No	Yes Yes	Yes Yes	Yes X	Yes No	Yes Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Danny Ford R-Mount	Vernon	Yes	Yes	X	Yes	Yes	Yes	Yes	X	Yes	Yes	Yes	Yes	Yes	Yes	X
		Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes No	Yes Yes	Yes X	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
	rankfort	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	No Yes	Yes Yes	Yes X
Sara Beth Gregory R-Mo	nticello	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
		Yes Yes	Yes Yes	Yes No	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes No	Yes Yes	Yes No	Yes Yes	Yes Yes	X Yes	X Yes	X Yes
Richard Henderson D-Jeffer	sonville	X	Yes	Yes	Yes	X	Yes	Yes	X	Yes	X	Yes	Yes	Yes	Yes	Yes
Jeff Hoover R-Jam	,	Yes Yes	Yes Yes	Yes No	Yes X	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
	,	Yes Yes	Yes Yes	Yes No	Yes No	Yes Yes	Yes Yes	Yes No	Yes X	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	X Yes
Wade Hurt R-Lo	ouisville	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	,	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes X	Yes Yes	Yes Yes	Yes Yes
Thomas Kerr R-Tay Kim King R-Harro	,	Yes Yes	Yes Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes No	X No	Yes Yes	No No	Yes Yes	Yes Yes	Yes No	Yes Yes	Yes Yes
Martha King D-Lev	wisburg	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Adam Koenig R-E Jimmie Lee D-Elizabe	O	Yes Yes	Yes Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	No Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Stan Lee R-Le	xington	Yes	Yes	No Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	No	Yes Yes	No Yes	Yes Yes	Yes	No	Yes	Yes
Donna Mayfield R-Wind	chester	Yes Yes	No Yes	No Yes	Yes	Yes	Yes	Yes	X	Yes	Yes	Yes	X Yes	X Yes	X Yes	X Yes
-		Yes Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Michael Lee Meredith R-Brow	wnsville	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Χ
		Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Brad Montell R-She Tim Moore R-Elizabe	,	Yes Yes	Yes Yes	No No	Yes Yes	Yes Yes	Yes Yes	X Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Lonnie Napier R-La	ncaster	Yes	Yes	No	Yes	Yes	Yes	Yes	X	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Rick Nelson D-Middl Mike Nemes R-Lo		Yes Yes	Yes Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
	,	Yes Yes	Yes Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes No	X No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	X Yes	Yes Yes	×
Sannie Overly	D-Paris	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
-		Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	X Yes	Yes Yes	Yes Yes	X Yes	X Yes	Yes Yes
Tanya PullinD-SouthRyan QuarlesR-Georg	h Shore	Yes Yes	Yes Yes	X No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Marie Rader R-	-McKee	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	X
Rick Rand D-E  Jody Richards D-Bowling		Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Steven Riggs D-Lo	ouisville	Yes Yes	Yes Yes	X Yes	Yes Yes	Yes Yes	Yes Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Carl Rollins D-	Midway	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Bart Rowland R-Tomple Steven Rudy R-West P		X Yes	X Yes	No No	No Yes	Yes Yes	Yes Yes	Yes Yes	Yes No	Yes No	No Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes X
Sal Santoro R-F	lorence	Yes Yes	Yes Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Arnold Simpson D-Co	vington	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
		Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
John Stacy D-West	Liberty	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Jim Stewart R-F	lat Lick	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Wilson Stone D-Sco Greg Stumbo D-Presto		Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Tommy Thompson D-Owe	ensboro	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
John Tilley D-Hopk Tommy Turner R-So		Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes X	Yes No	Yes Yes	Yes Yes	Yes X	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes X
Ben Waide R-Hopk	kinsville	Yes	Yes	Χ	No	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	No	Yes	Yes
Jim Wayne D-Lo	ouisville	Yes Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	No Yes	Yes Yes	Yes X	Yes Yes	Yes Yes	Yes No	Yes Yes	Yes Yes
	O	Yes Yes	Yes Yes	No Yes	Yes Yes	Yes Yes	Yes Yes	No No	No X	Yes Yes	X Yes	X Yes	X Yes	X Yes	Yes Yes	×
Addia Wuchner R-Bui	rlington	Yes	Yes	No	Yes	Yes	Yes	X	No	Yes	Yes	Yes	Yes	No	Yes	Yes
		Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes No	Yes Yes	Yes Yes

#### Online resources

#### DURING THE LEGISLATIVE SESSION,

the Kentucky Chamber helps guide legislation to improve our members' bottom lines. Through newsletters and e-communications, we keep our membership up to date on initiatives that impact the business community. Here are some additional resources:

#### kychamberblog.com

Visit the official public affairs blog of the Kentucky Chamber throughout the year to receive timely updates on legislation and issues affecting your business.

#### kentucky.gov

The state of Kentucky's official website is a resource for Kentucky government as well as education and doing business in the state.

#### governor.ky.gov

The Governor's website provides constituents with up-to-date news, issues and cabinet information.

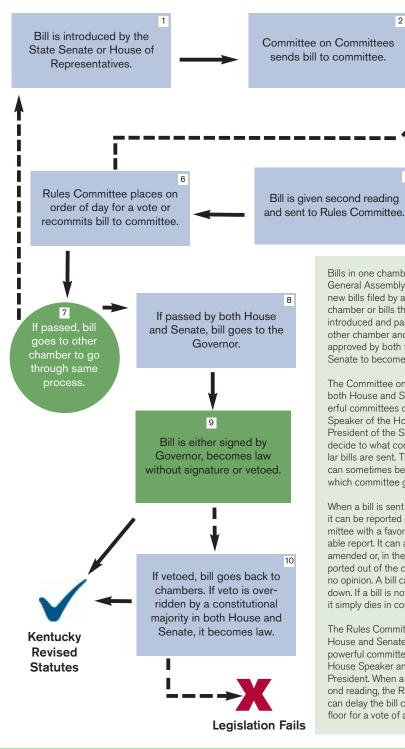
#### thinkkentucky.com

The website for the Cabinet for Economic Development is an indispensable source for programs and services available to businesses, including existing businesses, newly locating companies, start-ups, and small and minority businesses.

#### Irc.ky.gov

The Legislative Research Commission (LRC) is the Kentucky legislature's home page. It provides contact information for your legislators, the current legislative calendar and the legislative record for current and past sessions.

#### How a bill becomes a law



Bills in one chamber of the General Assembly can be either new bills filed by a member of that chamber or bills that have been introduced and passed in the other chamber and which must be approved by both the House and Senate to become law.

The Committee on Committees in both House and Senate are powerful committees chaired by the Speaker of the House and the President of the Senate. They decide to what committee particular bills are sent. The fate of a bill can sometimes be determined by which committee gets the bill.

When a bill is sent to a committee, it can be reported out of a committee with a favorable or unfavorable report. It can also be amended or, in the Senate, reported out of the committee with no opinion. A bill can also be voted down. If a bill is not called up at all, it simply dies in committee.

The Rules Committee in both House and Senate is another powerful committee chaired by the House Speaker and the Senate President. When a bill gets its second reading, the Rules Committee can delay the bill coming to the floor for a vote of all the members,

which recommits it to the committee it came from or another committee.

Bill is given first reading and

placed on calendar.

Bill is reported from

committee or left to die.

Legislation Fails

When a bill gets its third reading, it can be called up for a vote. If it is passed, and has already been passed by the other chamber, it goes to the governor for signature. If it has not yet been passed by the other chamber, it goes there for approval, and if approved, to

If one chamber changes a bill that was already approved by the other, it must go back to the chamber in which it originated for approval. This is called concurrence.

When the Governor gets the bill, the Governor can sign it, veto it or refuse to act upon it. If the Governor signs the bill or does not act upon it, it becomes law.

If the Governor vetoes the bill, the bill goes back to the Legislature. The veto can be overridden by a constitutional majority of both the House and the Senate (at least 51 House votes and 20 Senate votes).

If the Governor's veto is not overridden, the bill does not become law

#### Kentucky Chamber Key Investors

#### **COMMONWEALTH PARTNERS**

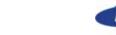


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KENTUCKY



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CHAIRMAN'S CIRCLE













#### PRESIDENTIAL ADVISORS































































#### **TRUSTEES**

**AK Steel Corporation** Alliance Coal, LLC **Anheuser Busch Companies** Armstrong Coal Company, Inc. Brenntag Mid-South, Inc. Century Aluminum of Kentucky, LLC Coca-Cola Refreshment Columbia Gas of Kentucky, Inc. Dean Dorton Allen Ford, PLLC Doe Anderson, Inc.

Farmers Capital Bank Corporation **General Electric Company Gray Construction** Gray Kentucky Television, Inc. International Coal Group Kentucky Community and Technical College System Kentucky Farm Bureau Insurance Kentucky League of Cities, Inc. Kentucky Medical Services Foundation,Inc.

Kentucky Spirit Health Plan **Kosair Charities Lexington Clinic** Logan Aluminum, Inc **Louisville Bedding Company** Lourdes Hospital **MAHLE Engine Components** Maker's Mark Distillery, Inc. Marathon Petroleum Company LP Mountjoy Chilton Medley LLP

Owensboro Medical Health System, Inc. Passport Health Plan Paychex, Inc. **Peabody Energy Corporation Pikeville Medical Center** Planters Bank, Inc. Ralcorp Frozen Bakery Products Signature HealthCARE **SRG Global** 

**NACCO Materials Handling Group** 

Steel Technologies, Inc. **Sumitomo Electric Wiring Systems Sun Products Corporation** Sun Tan City **UK HealthCare** Whitaker Bank, Inc. Windstream Communications

### TAX TALK

#### Kentucky Chamber proposes tax changes to support economic growth

WITH THE CLOSE of the 2012 General Assembly, an issue of particular significance for Kentucky's business community is expected to get more attention in the coming months: taxes. The governor's Blue Ribbon Commission on Tax Reform has started meeting with a goal of developing recommendations to reform the state's tax code by late this year.

The Kentucky Chamber is monitoring the process and has developed the following statement reflecting its position on the fundamental issue of tax reform.

#### A CLOSER LOOK

Kentucky has an opportunity to take a close look at the realities of state taxes and spending, and develop a system that will help ensure the long-term sustainability of needed government programs while building taxpayers' confidence in how their money is being spent.

There are several basic points that should be kept in mind during this process:

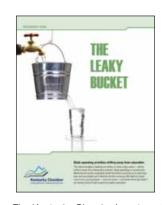
- We've just experienced the worst economy in more than 75 years, resulting in revenue shortages for Kentucky and most other states.
- Kentucky's competitiveness is key.
- We can't just look at taxes; we have to look just as hard at state spending. State spending has grown faster, on average than the state's economy over the past 20 years.

The economic growth necessary to produce more tax revenue cannot happen if Kentucky's employers are put at a disadvantage through tax changes that hamper their ability to expand and create or retain jobs. And both employers and individual Kentuckians would face enormous tax increases – between 12% and 25% (that is, \$1 billion to \$2.3 billion) under a proposal already put forward by one statewide organization. That proposal is based on the notion that state taxes as a percent of the economy should be what they were in 1991 – the highest level recorded in 21 years.

A frequently quoted report was prepared 10 years ago for the General Assembly by University of Tennessee economist William F. Fox. Although Fox recommended some tax increases, he noted that, "tax burdens should be kept relatively low to increase the chance that business can be successful in Kentucky and so that the taxes do not inhibit the location or expansion of economic activity in Kentucky."

Several of the recommendations of the Fox report were

enacted by the 2005 General Assembly as part of a significant overhaul (the most recent major reform) of the state tax system. These included the tax treatment of limited liability corporations and changing the way companies were classified for paying corporate and sales taxes. In many circumstances these changes resulted in higher taxes for businesses, though some relief was provided for small businesses the follow-



The Kentucky Chamber's review of state spending, which began in 2009 with the *Leaky Bucket* report and continued in 2011 with *Building a Stronger Bucket*, has documented a shift in state spending priorities away from investments in education and toward programs that, in several cases, represent what happens when you fall short on education attainment.

Now, because state revenue growth has slowed, some argue that Kentucky's business taxes should be increased. But one point that can get lost in these discussions is that the slowing revenue growth in the past few years has been the result of the worst economic downturn the nation has experienced in more than five decades. It is doubtful that any state could create a system that would protect it from the impact of such a recession.

Much of the early rhetoric surrounding the tax commission's deliberations speaks of "tax reform" – a phrase that is heard by many to mean "tax increase." But as a practical matter, and as Kentuckians have seen in the past, any benefits resulting from tax reform are likely to dissipate into thin air unless close and serious attention is paid to state spending.

#### THE LEAKY BUCKET

The Kentucky Chamber's review of state spending, which began in 2009 with the *Leaky Bucket* report and continued in 2011 with *Building a Stronger Bucket*, has documented a shift in state spending priorities away from



In 2009, the Kentucky Chamber, led by President and CEO Dave Adkisson (pictured above), released a review of state spending called the *Leaky Bucket* report, which documented a shift in state spending priorities away from investments in education. The report was followed up last year with *Building a Stronger Bucket*.

investments in education and toward programs that, in several cases, represent what happens when you fall short on education attainment.

The numbers:

- Between FY 1986-88 and 2012-14, K-12 education's share of General Fund appropriations declined from 48 206 to 43 706
- Over the same period, postsecondary education's share declined from 16.9% to 12.2%.

A 2008 study by the University of Kentucky Center for Business and Economic Research, "Economic Growth in Kentucky: Why Does Kentucky Lag Behind the Rest of the South?" concluded:

"The empirical analysis contained in this report, our comparison of Kentucky with other states and our conversations with site consultants all lead to the same conclusion – the primary limitation to economic growth in Kentucky is the low skills of workers in Kentucky. Until this problem is addressed all other efforts at economic development will be unsuccessful."

The biggest examples of unsustainable spending patterns can be found in the state Medicaid and corrections programs and in public employee health insurance and pension costs. And, while progress has been made in reining in the increases, spending in these areas continues to outpace the growth in the overall state budget.

It should be noted that Kentucky ranks 30th in the nation in the amount of its residents' personal income that goes to government

spending, but Kentuckians earn less than the residents of 43 other states. State government has grown beyond the capacity of citizens and businesses to support it.

The bottom line: unless this spending is brought under control, it really doesn't matter how much tax revenue is raised. The "leaks" in the spending bucket will ensure that no amount is enough.

The Chamber supports the long-term need for comprehensive tax reform. Our members tell us the tax system is too complex and compliance is too costly, while economic development experts say our code puts us at a competitive disadvantage because it punishes economic productivity. For example, local occupational taxes are putting Kentucky's major metropolitan areas at a competitive disadvantage with their peer cities in the South.

The most sensible and stable way to increase revenue is by attracting new businesses and growing existing ones.

To overcome our competitors, the totality of the current tax burden on Kentuckians – including state and local taxes – must be scrutinized.

### KENTUCKY CHAMBER TAX PRINCIPLES

Since taxes significantly impact business decisions that lead to job creation and retention, the Kentucky Chamber supports comprehensive tax reform in accordance with the following principles:

#### **SUPPORT GROWTH AND COMPETITIVENESS**

Kentucky's state and local tax system should support growth-oriented tax policies that improve the competitiveness of Kentucky businesses in the national and global marketplace.

#### REDUCE THE COST OF CAPITAL

The tax code should encourage investment, as it is the key to increased growth and productivity as well as higher wages for Kentuckians.

#### SIMPLIFY TAX CODE

The tax code should be simplified with the goal of reducing compliance costs for the private sector. Complex taxes impose costs on businesses that either reduce the return on investment or are passed on to consumers and workers.

#### PROMOTE FAIRNESS

Kentucky's tax system should promote fairness by creating a level playing field on which Kentucky businesses can compete. Double taxation, or pyramiding, should be prohibited, and tax expenditures should be carefully studied to determine effectiveness.

#### SUPPORT REVENUE NEUTRAL CHANGES

Changes in the state tax code should be revenue neutral and undertaken only to increase fairness and competitiveness and not to simply generate additional state revenue. While tax changes cannot guarantee tax neutrality for every Kentucky business, the goal should be not to raise net taxes on the business community.

#### **CONTINUE TO FOCUS ON SPENDING**

To keep taxes competitive, it is critical to examine expenditures and align them with economic realities. Reforming the tax code must be coupled with a continued commitment by the legislature to reform and prioritize government spending.

# Chamber's efforts result in significant cost savings to Kentucky businesses

### Nearly \$20,000 saved per business

THE KENTUCKY CHAMBER'S advocacy during the 2012 Session of the Kentucky General Assembly saved the Kentucky business community an estimated \$704.1 million per year – an average of \$19,790 per year for a Kentucky business with 50 employees, and \$395 per employee. Here's a breakdown of how the Chamber's work generated real savings for the business community.

#### UNEMPLOYMENT INSURANCE TAX AVOIDED

HB 495 prevents a \$609 million tax increase on Kentucky employers by creating a permanent mechanism to pay back the interest the state owes to the federal government for unemployment insurance. The bill requires the governor to seek a cap on federal taxes and provides additional tax relief in future years. If the bill had not passed and Kentucky did not repay the interest owed to the federal government, an additional federal UI tax of \$357 per employee would have been imposed on Kentucky employers – this translates to \$17,850 per year in additional taxes for an employer with 50 employees.

#### HEALTH INSURANCE MANDATE DEFEATED

HB 202 would have increased health care costs, particularly on small business owners, by mandating a minimum reimbursement rate and co-pays for chiropractic services. The actuary for the Kentucky Department of insurance estimated that this mandate would increase health insurance premiums by \$10.77 to \$19.92 per person per year, meaning a business with 50 employees would have to pay up to \$996 per year in additional health insurance costs.

#### EXPANDED SALES TAX AVERTED

HB 127: This bill would have made a number of substantial changes in Kentucky's tax code. In addition to increasing individual income tax rates for higher incomes and phasing out the tax exemption (up to \$41,110) for public and private pensions, the

#### BY THE NUMBERS

Legislation	Annual Savings to Ky. Business Community	Average Annual Savings per Kentucky Business			
Unemployment insurance tax avoided (HB 495)	\$609 million	\$17,850*			
Health insurance mandate defeated (HB 202)	\$3.1 to \$7.2 million	\$996*			
Expanded sales tax defeated (HB 127)	\$57.5 million	\$618			
Spending reductions in state budget advocated by Chamber (HB 265)	\$30.4 million	\$326			
TOTAL SAVINGS	\$704.1 Million	\$19,790			

<sup>\*</sup>Savings estimated for a business with 50 employees.

#### STATE BUDGET COST SAVINGS

Program Area	Average Annual Savings	Business Share (40%)	Avg. Annual Savings to Ky. Business**			
Corrections	\$16 Million	\$6.4 Million	\$68.81			
Public Employee Health Insurance	\$60 Million*	\$24 Million	\$258.06			
TOTAL SAVINGS	\$76 Million	\$30.4 Million	\$326.87 per business			

\*Growth in \$1.4 billion public employee health insurance plan reduced from 7.5% per year to 2% per year.

\*\* Based on 93.000 businesses

HB 495 prevents an \$609 million tax increase on Kentucky employers by creating a permanent mechanism to pay back the interest the state owes the federal government for unemployment insurance.

key provision impacting Kentucky business would have imposed the sales tax on the following services to generate an estimated \$115 million per year in additional state revenue:

- Golf course greens fees and membership fees in private golf clubs and private country clubs
- Janitorial services, including carpet, upholstery and window cleaning
- Garment alteration and garment repair services
- Non-coin operated laundry and drycleaning services
- Armored car services

- Security services
- Exterminating and pest-control services
- Chartered air flight services if a pilot is furnished, including hot air balloon flights
- Landscaping services, excluding lawncare services
- Non-coin operated automotive washing services and waxing services
- Commercial linen services, excluding uniform services and linen services to hospitals and nursing homes
- Limousine services if a driver is included

These new sales taxes are of particular concern to business because economists at the University of Kentucky estimate that 50% of the sales taxes collected in Kentucky are paid by business.

That means the estimated \$115 million in new sales taxes imposed by HB 127 would have cost the Kentucky business community over \$57.5 million per year in additional taxes. With approximately 93,000 businesses in Kentucky (according to the U.S. Census Bureau), the Chamber's successful opposition to HB 127 saved each business in Kentucky an average of \$618 per year in sales tax. (\$57.5 million divided by 93,000 businesses)

The Chamber was also successful in supporting HB 1 (passed during the special session of the General Assembly). HB 1 addresses the prescription drug epidemic that drives up medical costs for employers and creates serious workplace safety issues. Although not included in the above calculations, the business community will also see savings thanks to the passage of this legislation.

#### SPENDING REDUCTIONS IN STATE BUDGET

In its 2009 Leaky Bucket report, the Chamber pointed out that half of all growth in Kentucky's state budget since 2000 has been in three areas: corrections, Medicaid and public employee health insurance.

The Chamber advocated a number of common sense solutions for curbing this growth, and the 2010 General Assembly responded and enacted spending reductions in each of these three areas over the 2011-12 biennium. These actions were continued in the 2013-14 biennial budget with continued savings in corrections and the rate of growth in public employee health insurance reduced to 2% per year (down from 7.5% per year in the previous budget).

Based on data compiled by Ernst and Young, Kentucky businesses contribute 40% of all Kentucky tax revenue, meaning this \$76 million per year in spending reductions will save Kentucky businesses \$30.4 million per year, or an average of \$860 per business per year (\$30.4 million divided by 93,000 businesses in Kentucky).

# We make it our business to protect yours.





The Kentucky Chamber of Commerce is the only business association in the state advocating for companies of all sizes and industries across the Commonwealth, offering our members:

#### **ACCES**

to fellow business leaders, lawmakers, business education and savings programs.

#### **INFLUENCE**

through member businesses and our leadership to advance pro-business legislation and shape the dialogue at the Capitol.

#### **PROTECTION**

from legislation that stifles growth and hurts your bottom line.



Each year, our advocacy efforts help save Kentucky companies millions of dollars. Get involved in helping us create a better climate for business, and get real results! Visit kychamber.com to learn more.